

MELD- Maharashtra

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Background

- Impressed by Karnataka presentation in June 2012 in Delhi.
- Decided to implement it in Maharashtra as third party independent concurrent evaluation was found must for such a massive project.
- Visited Karnataka and learnt the process December 2012.

Call for EOI

- SLNA published bid document – March 2013
- Weightage - 70 % for technical bid and 30 % for financial bid.
- Marks for technical bid displayed on website.
- Pre-bid meeting organised (April 2013).

Call for EOI (Contd.)

- Technical bid qualification marks 46/70 (65%).
- 54 Proposals received.
- 56 Marks for track record.
- 14 Marks for presentation.
- 16 Agencies found technically qualified.

Financial bid

- Cost per hectare was kept as financial criteria.
- It took a lot of time and pre-bid consultation to finalise the approach.
- 8 Agencies were finally selected for each division.
- Offer ranged between Rs. 79 to 165 or so.
- Those above average were brought to average Rs. 125.
- Work order – July 2013.

Other points

- MELD for four batches.
- Payment procedure 5% at each stage.
- Staffing pattern given.
- Detailed scope of work given.
- Evaluation of preparatory phase of Batch II received.
- New experience for our field officers.
- Emphasis on processes besides output.
- Timely Corrective steps possible.
- So far no resistance.

Thanks